

# The List: Executive Search Firms

Ranked by Executive search revenue

Locally Researched by: Patrick Rehkamp, Minneapolis / St. Paul Business Journal

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Twin Cities metro-area executive search firms ranked by executive search revenue.

Rank	Name	Executive Search Revenue <sup>1</sup>	Placements <sup>2</sup>	Top Industries Served	Top Local Executive(S), Email(S)
1	<b>NGS Global</b> 80 S. 8th St. #2350 Minneapolis, MN 55402 612-746-8200 ngs-global.com	\$6.85 million	67	Industrial, consumer, life sciences and technology	Terri Naughtin, terri.naughtin@ngs-global.com
2	<b>SkyWater Search Partners Inc.</b> 601 Carlson Pkwy. #150 Minnetonka, MN 55305 952-767-9000 skywatersearch.com	\$5.78 million	138	Accounting and finance, information technology, sales	Rachael Ess, ress@skywatersearch.com; Kurt Rakos, krakos@skywatersearch.com; Paul Beard, pbeard@skywatersearch.com
3	<b>Chandler Group Executive Search Inc.</b> 4165 Shoreline Dr. #220 Spring Park, MN 55384 952-471-3000 chandlergroup.com	\$4.35 million	83	Health care, technology, nonprofit	Cynthia Chandler, cohandler@chandlergroup.com
4	<b>Oggi Professional Services</b> 5775 Wayzata Blvd. #520 St. Louis Park, MN 55416 612-333-6444 oggipro.com	\$2.41 million	122	Manufacturing, medical device, health care, accounting, finance	Sean Keating, oggipro@oggipro.com
5	<b>Focus Executive Search</b> 2852 Anthony Ln. S Minneapolis, MN 55418 612-706-4444 focusexecutivesearch.com	\$2.14 million	69	Food, supply chain, consumer goods	Tim McLafferty, tm@focusexecutivesearch.com
6	<b>Specialized Recruiting Group</b> 5151 Edina Industrial Blvd. #100 Edina, MN 55439 952-915-2009 expresspros.com	\$2.06 million	91	Accounting and finance, engineering and manufacturing, sales	Jim Johnson, jim.johnson@expresspros.com
7	<b>Abeln, Magy, Underberg &amp; Associates Inc.</b> 1907 East Wayzata Blvd. #120 Wayzata, MN 55391 952-476-4938 abelnmagy.com	\$1.9 million	30	Manufacturing, health care, medical device	David Magy, david@abelnmagy.com; Rick Underberg, rick@abelnmagy.com
8	<b>LymanDoran</b> 801 Nicollet Mall #W1650 Minneapolis, MN 55402 612-767-6445 lymandoran.com	\$1.8 million	22	Family/founder-owned companies, private equity-owned companies, philanthropic/nonprofit organizations	Libby Carrier Doran, ldoran@lymandoran.com; David Lyman, dlyman@lymandoran.com
9	<b>Nycor Search Inc.</b> 7300 Metro Blvd. #207 Edina, MN 55439 952-831-6444 nycor.com	\$1.78 million	62	Information technology, engineering, manufacturing	John Nymark, jnymark@nycor.com
10	<b>Hirenomics Inc.</b> 7400 Metro Blvd. #275 Edina, MN 55439 612-223-7965 hirenomics.com	\$1.72 million	37	Financial services, legal services, compliance	Travis Lind, tlind@hirenomics.com; Jackie Moes, jmoes@hirenomics.com
11	<b>Ambriion Inc.</b> 1660 S. Hwy. 100 #329 St. Louis Park, MN 55416 952-278-1803 ambriion.com	\$1.65 million	79	Accounting and finance, treasury and tax, audit	Brian Carlson, brian.carlson@ambriion.com
12	<b>Wyatt &amp; Jaffe</b> 2751 Hennepin Ave. S #286 Minneapolis, MN 55408 612-285-2858 wyattjaffe.com	\$1.61 million	10	Financial services, technology, consumer	Mark Jaffe, mjaffe@wyattjaffe.com
13	<b>Stone Murphy</b> 5500 Wayzata Blvd. #1020 Golden Valley, MN 55416 763-591-2300 stonemurphy.com	\$1.4 million	19	Financial services, manufacturing, health care	Toni Barnum, tbarnum@stonemurphy.com
14	<b>Schall Executive Search</b> 80 S. 8th St. #4604 Minneapolis, MN 55402 612-338-3119 schallsearch.com	\$1.3 million	12	Manufacturing, financial services, B2B services and consumer	Elizabeth Vanden Burgt, evandenburgt@schallsearch.com
15	<b>Fox-1 Resources</b> 4155 Old Sibley Hwy. Eagan, MN 55122 651-894-3990 fox-1.com	\$1.25 million	19	Engineering and drafting, information technology, accounting, medical device, food	Kristen Bartsch, kristenb@fox-1.com
16	<b>ESP IT</b> 527 Marquette Ave. #600 Minneapolis, MN 55402 612-337-3000 esp.com	\$1.23 million	63	Information technology	Bob Hildreth, bob@esp.com; Bill Quick, bill@esp.com
17	<b>Ballinger   Leafblad Inc.</b> 550 Vandalia St. #127 St. Paul, MN 55114 651-341-4840 ballingerleafblad.com	\$1.15 million	25	Foundations and philanthropy, nonprofit and social service, member and professional organizations	Lars Leafblad, lars@ballingerleafblad.com; Marcia Ballinger, marcia@ballingerleafblad.com
18	<b>Deare Search Partners</b> 7760 France Ave. S #1100 Bloomington, MN 55435 952-403-9700 deares.com	\$1.11 million	41	Information technology, professional and business services sales	Rick Deare, rick@deare.com
19	<b>KeyStone Search</b> 105 5th Ave. S #512 Minneapolis, MN 55401 612-375-8900 keystonesearch.com	\$956,000	15	Privately held and mid-market businesses, health care, professional associations, nonprofit	Mike Frommelt, mikef@keystonesearch.com; Bob Schoenbaum, bobs@keystonesearch.com
20	<b>M&amp;A Executive Search</b> 5775 Wayzata Blvd. #975 St. Louis Park, MN 55416 952-545-6980 maexecsearch.com	\$950,000	33	Manufacturing, food, nonprofit	Chandler McCoy, cmccoy@maexecsearch.com; Greg Albrecht, galbrecht@maexecsearch.com
21	<b>CorTalent</b> 13911 Ridgedale Dr. #175 Minnetonka, MN 55305 952-270-5423 coortalent.com	\$900,000	46	Manufacturing, engineering, technology, sales	Mary Nutting, mnutting@coortalent.com
21	<b>MJ Scott Search Partners</b> 80 S. 8th St. 9th Fl. Minneapolis, MN 55402 612-345-9090 mjscottsearch.com	\$900,000	20	Retail, consumer goods and services, nonprofit	MaryJeanne Scott, mj@mjscottsearch.com
23	<b>True Source IT</b> 3939 Excelsior Blvd. Minneapolis, MN 55416 612-825-2886 true-source.com	\$897,470	46	Real estate, insurance, health care	Brad Arthur, barthur@true-source.com
24	<b>ON Partners</b> 40 S. 7th St. #212-320 Minneapolis, MN 55419 612-825-4215 onpartners.com	\$748,690	8	Technology, industrial, life sciences	Baillie Parker, bparker@onpartners.com
25	<b>Search Leaders</b> 11613 77th St. NE Otego, MN 55301 612-314-6091 searchleaders.com	\$600,000	30	Information technology, sales, engineering	James Marmas, james.marmas@searchleaders.com